

# PAID SEARCH

## Search Ads

<b>Display Path</b>	Can have 2 Sections - 15 Character Limit Each
<b>Headlines</b>	Up to 15 Headlines per Ad - 30 Character Limit Each
<b>Descriptions</b>	Up to 4 Descriptions per Ad - 90 Character Limit Each
<b>Best Practices</b>	<ul style="list-style-type: none"><li>• Ad copy should be genuine<ul style="list-style-type: none"><li>◦ Messaging focused on providing relevant information to users</li><li>◦ Headlines and descriptions should align with targeted keywords</li><li>◦ Use calls to action instead of generic messages</li><li>◦ Keep tabs on campaign level asset reporting</li></ul></li><li>• Messaging reflects the brand and products or services offered<ul style="list-style-type: none"><li>◦ Create appealing ad text for users on all devices</li><li>◦ Use headlines with varying lengths</li><li>◦ Consider using Dynamic Search Ads</li></ul></li><li>• Set yourself up for success<ul style="list-style-type: none"><li>◦ Max out the number of headlines and descriptions</li><li>◦ When managing a lot of ads, use keyword insertion or ad customizers</li><li>◦ Responsive ads, smart bidding, and broad match keywords should be paired together</li></ul></li></ul>

<p><b>Best Practices, Continued</b></p>	<ul style="list-style-type: none"> <li>• Asset types should be used as much as possible <ul style="list-style-type: none"> <li>◦ Asset types that make sense for your business should be used</li> <li>◦ Assets should be as high quality as possible</li> </ul> </li> <li>• Always be testing and optimizing <ul style="list-style-type: none"> <li>◦ Ad variations can be used to test and iterate messages</li> <li>◦ Success of ads based on how campaign KPI metrics perform</li> </ul> </li> </ul>
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## Performance Max

<p><b>Images</b></p>	<ul style="list-style-type: none"> <li>• Up to 20 images can be added.</li> <li>• Landscape image (1.91:1) <ul style="list-style-type: none"> <li>◦ Recommended size: 1200 x 628</li> <li>◦ Min. size: 600 x 314</li> </ul> </li> <li>• Square image (1:1) <ul style="list-style-type: none"> <li>◦ Recommended size: 1200 x 1200</li> <li>◦ Min. size: 300 x 300</li> </ul> </li> <li>• (Optional) Portrait image (4:5) <ul style="list-style-type: none"> <li>◦ Recommended size: 960 x 1200</li> <li>◦ Min. size: 480 x 600</li> </ul> </li> </ul>
<p><b>Logos</b></p>	<ul style="list-style-type: none"> <li>• Up to 5 logos can be added</li> <li>• Square logo (1:1) <ul style="list-style-type: none"> <li>◦ Recommended size: 1200 x 1200</li> <li>◦ Min. size: 128 x 128</li> </ul> </li> <li>• (Optional) Landscape logo (4:1) <ul style="list-style-type: none"> <li>◦ Recommended size: 1200 x 300</li> <li>◦ Min. size: 512 x 128</li> </ul> </li> </ul>
<p><b>Videos</b></p>	<ul style="list-style-type: none"> <li>• Up to videos can be added or Google can automatically create one <ul style="list-style-type: none"> <li>◦ Video must be horizontal, vertical, or square</li> <li>◦ Videos must be at least 10 seconds long</li> </ul> </li> </ul>

<p><b>Headlines</b></p>	<ul style="list-style-type: none"> <li>• Up to 15 headlines - 30 Character Limit Each</li> </ul>
<p><b>Long Headlines</b></p>	<ul style="list-style-type: none"> <li>• Up to 5 Long Headlines - 90 Character Limit Each</li> </ul>
<p><b>Descriptions</b></p>	<ul style="list-style-type: none"> <li>• Up to 5 Descriptions - 60 Character Limit Each</li> </ul>
<p><b>Business Name</b></p>	<ul style="list-style-type: none"> <li>• 25 Character Limit</li> </ul>
<p><b>Best Practices</b></p>	<ul style="list-style-type: none"> <li>• Campaign Duration <ul style="list-style-type: none"> <li>◦ Campaigns should run for at least 6 weeks so the machine learning algorithm can gather enough significant data and can compare performance</li> </ul> </li> <li>• Audience Signal <ul style="list-style-type: none"> <li>◦ Relevant audience lists should be used as signals to help speed up machine learning and improve campaign results</li> <li>◦ Remarketing lists, customer intent, customer match, and similar segments can be signals</li> </ul> </li> <li>• Assets <ul style="list-style-type: none"> <li>◦ At least 20 test assets, 7 image assets, and 1 video asset should be incorporated in an asset group</li> </ul> </li> </ul>

## Discovery Ads

<b>Images</b>	<ul style="list-style-type: none"><li>• Up to 20 images can be added.</li><li>• Landscape image (1.91:1)<ul style="list-style-type: none"><li>◦ Recommended size: 1200 x 628</li><li>◦ Min. size: 600 x 314</li></ul></li><li>• Square image (1:1)<ul style="list-style-type: none"><li>◦ Recommended size: 1200 x 1200</li><li>◦ Min. size: 300 x 300</li></ul></li><li>• (Optional) Portrait image (4:5)<ul style="list-style-type: none"><li>◦ Recommended size: 960 x 1200</li><li>◦ Min. size: 480 x 600</li></ul></li></ul>
<b>Logos</b>	<ul style="list-style-type: none"><li>• Up to 5 logos can be added</li><li>• Square logo (1:1)<ul style="list-style-type: none"><li>◦ Recommended: 1200 x 1200</li><li>◦ Min. required: 128 x 128</li><li>◦ Max file size: 5120 KB</li></ul></li></ul>
<b>Headlines</b>	<ul style="list-style-type: none"><li>• Up to 5 headlines can be added - 40 Character Limit Each</li></ul>
<b>Descriptions</b>	<ul style="list-style-type: none"><li>• Up to 5 descriptions can be added - 90 Character Limit Each</li></ul>
<b>Business Name</b>	<ul style="list-style-type: none"><li>• 25 Character Limit</li></ul>
<b>Best Practices</b>	<ul style="list-style-type: none"><li>• Using high-impact images helps engage consumers mid-scroll<ul style="list-style-type: none"><li>◦ Reuse imagery from existing media campaigns</li><li>◦ High-quality images inspire users to take action</li><li>◦ Use all discovery ad layouts with many different image aspect ratios so ad's reach and impact is maximized</li></ul></li></ul>

**Best Practices,  
Continued**

- Unlock the right audience
  - Focus on audiences that have converted in other relative campaigns
  - Optimized targeting should be enabled so the campaign's reach isn't limited
- Set an appropriate budget and give your campaign time to optimize
  - Daily budgets should be sufficient and allow for a learning period before making campaign adjustments
- Measure performance
  - Review audience reports
  - Monitor asset reports
- Track Conversions
  - Use campaign specific goals and use only one conversion goal
  - Enable sitewide tagging